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From: **Larry Bafundo**

Date: Thu, Oct 19, 2017 at 11:12 AM

Subject: modular procurement resources

To: Chris Jerdonek <chris.jerdonek@gmail.com>

Chris,

Some recent articles by 18F on the subject:

<https://18f.gsa.gov/2017/10/11/pulling-back-the-curtain-on-it-procurement/>

The Technology Transformation Services (TTS) is a strong advocate for an alternative approach known as *modular contracting* (aka *modular procurement*). Modular contracting is a strategy that breaks up large, complex procurements into multiple, tightly-scoped projects to implement technology systems in successive, interoperable increments. We've written [extensively](#) about how it can [reduce costs](#), [decrease risk](#), and speed up how fast real users can start using government software. We've also [written about](#) how we've used it and how our partners are using it. We've even published actual [solicitation documents](#) publicly that others can use as inspiration or templates.

and an older one, but relevant to our cause - modular procurement resources for state and local govt: <https://18f.gsa.gov/2016/11/15/modular-procurement-state-local-government/>

We've [created a guidebook](#) that state and local governments can use to learn more about agile software development, open source software, and new modular contracting approaches. This guide is full of practical information that can demystify these concepts and help you get started putting them into practice. It includes a list of [commonly asked questions](#) that was informed by our work with states; if you have questions on any of these new concepts, chances are other state and local governments have raised them as well. We've also pulled together a list of resources to assist governments [in adopting a modular approach to technology contracts](#). This list will help you understand what modular contracting is, and how it can be implemented in your organization. Some of the resources listed here were created by 18F, but others were created in direct collaboration with our partners who are

using modular contracting right now. You can even add your own resources to this list ([via GitHub](#)) when you begin using modular contracting techniques and want to share your experience with others.

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Larry Bafundo